# A Letter from Ethan

When I think about why I chose this profession, I have to go back to when I was 12 years old.

While most kids were focused on sports or hobbies, I was sitting at the kitchen table going through my parents' investment statements and asking questions about how everything worked. I remember attending meetings with their financial advisor and seeing firsthand how thoughtful planning gave our family clarity and confidence about the future. That experience shaped the path I knew I wanted to take.

I went on to attend Michigan State University, earning a degree in finance with the clear goal of becoming a financial advisor. After graduating, I joined Michigan Financial, where I had the opportunity to learn from experienced professionals and deepen my understanding of financial planning and client relationships.

That foundation eventually led me to establish Elite Wealth Strategies. My vision was to build a firm centered on independence, fiduciary advice, and long-term partnerships with the families and business owners we serve.

Over the years, I have also successfully completed multiple advisory practice acquisitions and transitions. Those experiences have reinforced my belief that a financial practice represents more than numbers. It represents trust, reputation, and years of dedication. Helping advisors navigate that transition thoughtfully, while protecting clients and legacy, has become an important part of our work.

Whether working with clients or fellow advisors, my goal remains the same as it was when I first sat at that kitchen table: to bring clarity, thoughtful planning, and long-term perspective to important financial decisions.

Thank you for taking the time to learn more about my story.

Ethan Cramer
President, Elite Wealth Strategies

Office: (734) 546-7765 | Fax: (947) 219-0117 | ethan@elitewealthstrategy.com